

# ]project-open[ Company Fact-Sheet

]project-open[ is a Spanish company founded by German engineers in 2003. We are the main developers of the open-source based ]project-open[ product.

]project-open[ is privately owned and financed. It is running operating profits since 2005.

## The Team

The core team of ]po[ consists of three German engineers:

**Frank Bergmann** (frank.bergmann@project-open.com):

Frank has more than 15 years experience in the IT business. He has been the CTO of an Internet startup developing B2B marketplaces and has worked as project manager and software architect in more than 10 major projects. He holds a Dipl.-Ing. degree from RWTH-Aachen and a MBA degree from ESADE business school.

**Klaus Hofeditz** (klaus.hofeditz@project-open.com):

Klaus versatile background is based on 15 years work and study in the field of information technology and operations in Germany, Great Britain, France, the US and Spain. He worked for several consulting companies in the banking and food sector and has been the Director of Applications Development for a leading Marketing Online Research Company in San Francisco, working with clients such as Microsoft, Netscape, Oracle, HP and other global IT players. Klaus holds a computer science degree from the University of Applied Sciences in Giessen, Germany.

**Malte Sussdorff** (malte.sussdorff@project-open.com):

With more than 15 years experience in creating Online Communities, Malte's background in both computer science as well as business administration has served clients in the non profit and corporate world to enhance their internal processes and external communication. He has been an elected lead developer and software architect for a large Open Source Toolkit, a project manager for IT projects and Director for Business Development in an internet startup. He has founded three successful IT startups both in Germany and India and acts as a consultant for EU projects on E-Learning. Malte holds a Dipl.-Kfm. degree from the University of Hamburg.

**Other Collaborators:** There is a considerable number of external consultants working for ]po[ on a regular basis. Most of these externals are from ]po[ partner companies, while others belong to one of the open-source networks associated with ]po[, particularly OpenACS and AOLServer.

## Achievements & Awards

- Optaros.com says: "3 stars – mature" enterprise readiness
- SourceForge.net: Ranking between #50-200
- Heise.de says: ]po[ is #4 open-source ERP/CRM application in Germany. The first three applications are SugarCRM, Vtiger and LXOffice, which are no real ERP systems. Compiere, Adempiere and OpenBravo are ranked far below ]po[.
- Ohloh.net says: ]project-open[ is the world's largest open-source application with about 1 million LoC (Lines of Code).
- Common Sense Advisory says: "]po[ is the #1 application of for the business management of translation organizations". Commons Sense Advisory is the #1 market research company in the translation industry.
- Heise Open Business Case: Cambridge Tech Partners Success Story

(www.heise.de/open/artikel/115281)

## Customers

- There are about 3.000 companies in 25 countries running their business on ]po[.
- About 400.000 users are connecting to ]po[ servers regularly (including freelancers).
- The product has been downloaded about 200.000 times since 2003.

Distinguished customers include:

- **Cambridge Technology Partners** – More then 200 consultants today use ]po[, instead of Oracle Finance (CTP were part of Novell before a management buyout).
- **Basler Kantonalbank** – The 300+ IT department uses ]po[ for Invoicing, Project-, Change- and Timesheet-Management.
- **VAW arvato S.L.** (Bertelsmann Group) – More then 60 user use ]po[ as the company's ERP system.
- **reinisch Iberia S.L.** - About 200 users use ]po[ regularly.
- **COMSYS Services LLC** (NASDAQ: CITP)

## Business Sectors

]po[ has large numbers of customers in the following business sectors:

- General & IT Consulting
- IT Departments (ITSM/ITIL)
- Translation & Localization
- R&D and Engineering
- Legal

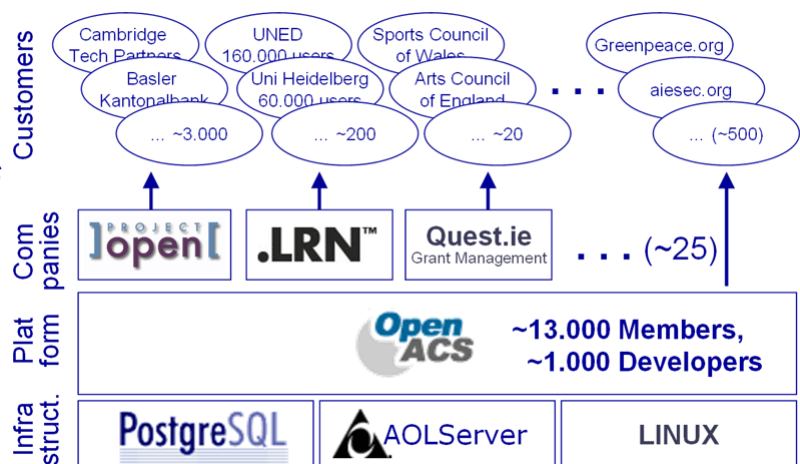
The single ]po[ product serves all of these sectors without modification thanks to its configurable architecture and its rock-solid OpenACS ground works.

## The ]po[ Ecosystem

]po[ operates in an extended network of collaborating organizations:

### Open-Source Communities

OpenACS.org represents the base platform of ]po[. Technically, ]po[ consists of a number of extension packages to the OpenACS Community Platform. OpenACS currently has ~13.000 members and estimated ~1.000 active developers.



AOLserver.com represents the application server for ]po[. AOLserver is owned/maintained by AOL.com, where AOLserver is used as the core of its technology stack. AOL has open-sourced AOLserver in 2001.

DotLrn.org is an e-learning application based on OpenACS. So DotLrn and ]po[ share about 60% of their respective code. Areas of collaboration include the development of OpenACS.org "core" and usability.

## **OpenACS "Neighbour" Companies**

]po[ is not the only company who has built a product based on the OpenACS platform. Quest.ie is a leading provider of Grant Management applications (grantmanagementsoftware.com). ]po[ and AIMS share about 60% of their code. Areas of collaboration include Workflow and the SQL metadata system.

Oasisoftware.com has developed the "Alter" Accounting/ERP system based on OpenACS.

## **Partners**

There are ~30 partner companies in ~20 countries redistributing ]project-open[. These partner companies are usually small or medium IT consulting companies with open-source affinity.

## **Additional Information about ]project-open[**

.com Marketing Web	<a href="http://www.project-open.com">www.project-open.com</a>
.org Technical Web	<a href="http://www.project-open.org/documentation">www.project-open.org/documentation</a>
Press Releases	<a href="http://www.project-open.com/en/press/">www.project-open.com/en/press/</a>
News	<a href="http://www.project-open.com/en/news/index.html">www.project-open.com/en/news/index.html</a>
RSS Feed	<a href="http://www.project-open.org/rss/project-open-community.rss">www.project-open.org/rss/project-open-community.rss</a>
Success Stories	<a href="http://www.project-open.com/en/customers/">www.project-open.com/en/customers/</a>
Online Demo	<a href="http://demo.project-open.net/">demo.project-open.net/</a>

## **PR Contact**

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